

GLOBAL FUND GRANT CYCLE 7 SUBRECIPIENT REQUEST FOR PROPOSALS

BRIEFING SESSION – MSM-TG & PWID

18 August 2025

Introduction

- ♦ The Aurum Institute NPC (Aurum) is a proudly African not for profit, public benefit organisation, whose mission is to generate evidence for policy and translate policy into practice to positively impact the health of communities globally. Aurum partners with governments, the private sector and civil society to design and deliver high-quality care and treatment to people in developing communities. Information on Aurum's projects and programmes can be found on Aurum's Website.
- ♦ Aurum has been selected as one of the Principal Recipients that will implement three Programmes addressing the HIV/AIDS epidemic among Key and Vulnerable Populations in selected districts of South Africa to be funded under the Global Fund Grant Cycle 7(GC7) during the period of 1 October 2025 to 31 March 2028.
- ♦ Aurum is inviting duly registered and suitably experienced South African Non-profit Organisations (NPOs) and Government Departments based in the RFP target districts to submit proposals for participation in the implementation of this Grant as Subrecipients.

RFP DOCUMENTS

➤ The following RFP documents outlining the requirements, formats and further details are available for download on the Aurum website at <https://www.auruminstitute.org/gf-sr-requestforproposals>

- Advert;
- Request for Proposals (RFP);
- Application Form;
- Subrecipient Capacity Assessment Tool; and
- Required Documentation Checklist.

Important: Please check the website regularly for updates - the RFPs will be revised for further clarification on questions raised and uploaded as “Revised”.



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REQUEST FOR PROPOSALS: MSM & TG Global Fund Grant (GC7) 2025 – 2028

Document

Briefing Sessions – Date, Time and Link to Join Meetings

18 August 2025 from 10:00am till 11:30am – Link: [Join the meeting now](#)

REQUEST FOR PROPOSALS: PWID Global Fund Grant (GC7) 2025 – 2028

Document

Briefing Sessions – Date, Time and Link to Join Meetings

18 August 2025 from 11:30am till 12:30pm – Link: [Join the meeting now](#)

Request for Proposals Documents Global Fund Grant (GC7) 2025 – 2028

Aurum has been selected as one of the Principal Recipients that will implement three Programmes addressing the HIV/AIDS epidemic among Key and Vulnerable Populations in selected districts of South Africa to be funded under the Global Fund Grant Cycle 7(GC7) during the period of 1 October 2025 to 31 March 2028.

Aurum invites duly registered and suitably experienced South African Non-profit Organisations (NPOs) and Government Departments based in the RFP districts to submit proposals for participation in the implementation of this Grant as Subrecipients.

PROGRAMMES:

Provision of Comprehensive HIV Prevention Programmes for:

1. Men Who Have Sex with Men (MSM) and Transgender (TG) People (Ref: RFA/AUR/GF/2025-2028/01); and
2. People Who Use/Inject Drugs (PWID) (Ref: RFA/AUR/GF/2025-2028/02).

RFP DOCUMENTS:

The Advert and RFP documents outlining the requirements, formats and further details are available for download below.

RFA-AUR-GF-2025-2028-01_Advert_MSM-TG_SRs_Request_for_Proposals_FINAL_20250808

RFA-AUR-GF-2025-2028-01_Application_Form_MSM-TG_SRs_FINAL_20250808

RFA-AUR-GF-2025-2028-01_RFP_MSM-TG_SRs_FINAL_20250808

RFA-AUR-GF-2025-2028-01_Required_Checklist_MSM-TG_SRs_FINAL_20250808

RFA-AUR-GF-2025-2028-02_Advert_PWID_SRs_Request_for_Proposals_FINAL_20250808

RFA-AUR-GF-2025-2028-02_Application_Form_PWID_SRs_FINAL_20250808

RFA-AUR-GF-2025-2028-02_RFP_PWID_SRs_FINAL_20250808

GF-SR Capacity Assessment Tool (CAT)_FINAL_20250808

RFA-AUR-GF-2025-2028-02_Required Checklist_PWID SRs_FINAL_20250808

KEY DATES

◆ The key dates for the application process are:

Key Activity	Dates
Publication of RFPs	8-11 August 2025
Briefing Session	18 August 2025
Deadline for Questions	21 August 2025 at 16:00 SAST
Deadline for Application Submissions	1 September 2025 at 13:00 SAST
Evaluation Period (indicative)	1-15 September 2025
Short Listed SRs – Invitation to present to SSP (discretionary and indicative)	16-21 September 2025
Final SR Selection and Decision Feedback (indicative)	22 September 2025
Publication on Website of Selected SRs (indicative)	26 September 2025

QUALIFICATION CRITERIA & REQUIREMENTS

◆ PRE-QUALIFICATION CRITERIA

All applicants must have a Broad-Based Black Economic Empowerment (B-BBEE) level one (1) or two (2) only. Applicants that do not meet the above requirement will be disqualified from further evaluation.

◆ ADMINISTRATIVE REQUIREMENTS

1. Application Form
2. Capacity Assessment Tool (CAT)
3. List of Required Documents
4. Required Checklist

REQUIRED SUPPORTING DOCUMENTATION

1. Cover Letter (Signed in PDF format)
2. Board Resolution authorising submission of the Application
3. Application Form (Signed in PDF Format)
4. SR Capacity Assessment Tool (Excel Format)
5. CIPC Registration Certificate
6. Memorandum of Incorporation / Articles of Association
7. DSD NPO Certificate or Registration Status
8. Letter of compliance with DSD reporting requirements for the last 3 (three) years
9. DEL Letter of Good Standing for the past 3 (three) years
10. Latest Employment Equity report submitted to the DEL
11. Valid SARS TCS PIN (Tax Compliance Status PIN Issued)
12. Valid SARS VAT Registration
13. B-BBEE Certificate (SANAS Approved Agency), or Applicable Sworn Affidavit
14. FY2024 Audited Annual Financial Statement AND Management Letter
15. FY2023 Audited Annual Financial Statement AND Management Letter
16. A Letter of financial good standing if audited financial statements are unavailable together with Management Accounts (including a Balance Sheet and an Income Statement) for FY2024 and FY2023, signed by the preparer of such accounts and the Board Chairperson.
17. Internal Audit Plan, or other document indicating coverage and capacity
18. FY2025 Annual Organisational Budget (High-Level)
19. List of Board Members/Directors and Key/Senior Management with Certified IDs. The list should specify each person's position, citizenship, gender & ethnic group.
20. Organogram of all GF Project Management Positions - Key/Senior Management and Administrative Positions (i.e. Human Resources, Finance, Grants Compliance, Procurement Supply Chain Management, M&E, and Project Management).
21. Letter confirming participation in the district coordination structure, e.g. the DAC, *if it exists*. Providing copies of existing MOUs/SLAs with National, Provincial and/or Districts of the Department of Health will be advantageous.
22. Letter issued by the PAC.
23. Policies and Procedures as requested in the CAT or in support thereof.
24. At a minimum relevant policies and procedures are required for governance, grants and contracts management, financial management (incl. procurement), travel, human resources, asset/inventory management, data management (incl. document retention), information and communication technology (incl. cybersecurity) and occupational health and safety. **Please list in the Required Checklist what specific Policies and Procedures have been included/submitted.**

MSM & TG – RFP Paper Submission Box Locations

Province	District	Location
Eastern Cape	OR Tambo	OR Tambo Health District Offices 9th Floor, Bota Sigcau Building (Foyer), Corner Leeds Road & Owen Street, Mthatha
Free State	Mangaung	DOH Mangaung District Office Free State Psychiatric Complex, President Avenue, Oranjesig, Bloemfontein
KwaZulu-Natal	King Cetshwayo	PACT SA Eshowe Office 48 Mitchell Street, Eshowe
	Ugu	PACT SA Port Shepstone Office Norwegian Settlers Church, Lot 17, Izotsha Road, Marburg
	uThukela	uThukela Health District Office 32 Lyell Street, Ladysmith
Mpumalanga	Gert Sibande	The Aurum Institute NPC Shop F1, City Centre, 5 Andrews Street, Ext 7, Mbombela (Nelspruit)
North West	Bojanala	The Aurum Institute NPC 178 Beyers Naude Drive, Rustenburg
Western Cape	Garden Route	Western Cape Government Health: Garden Route District Office York Park Building, York Street, George South, George

Continued....MSM & TG – RFP Paper Submission Box Locations

Province	District	Location
Limpopo	Capricorn	DOH Capricorn District Office No.34 Hans Van Rensburg Street (next to Police Station), Polokwane
	Mopani	DOH Mopani District Office Old Parliament, Main Road, Giyani
	Sekhukhune	DOH Sekhukhune District Office Lebowakgomo Parliament Building, Zone F, Lebowakgomo
	Vhembe	DOH Vhembe District Office Venda Nursing Campus (next to Tshilidzini Hospital), Punda Maria Road, Thulamela Local Municipality
	Waterberg	DOH Waterberg District Office Onstoekom Building, 2 Thabo Mbeki Drive, Modimolle

PWID – RFP Paper Submission Box Locations

Province	District	Location
Eastern Cape	Nelson Mandela Bay	DOH Nelson Mandela Bay District Office Walton Building, Conyngham Street, Parsons Hill, Port Elizabeth
Gauteng	City of Johannesburg City of Ekurhuleni Sedibeng West Rand	The Aurum Institute NPC Aurum Campus, 33 Wrench Road, Isando
KwaZulu-Natal	eThekwini	The Aurum Institute NPC Office 002G, Florida Fields, 295 Florida Road, Windermere, Berea, Durban
	uMgundgundlovu	The Aurum Institute NPC 282 Burger Street, Pietermaritzburg
Western Cape	City of Cape Town	The Aurum Institute NPC Waterside Place, Office 303D, Carl Cronje Drive, Bellville

SUBRECIPIENTS

◆ SUBRECIPIENTS

- Aurum intends to appoint 6xSRs to implement the MSM & TG & PWID programmes as follows:
- MSM & TG - SRs for the districts where MSM & TG are identified in the RFP, and may include other districts for MSM & TG and PWID.
- Preference will be given to SRs that can demonstrate a footprint in these districts and are currently implementing, or have previously implemented, similar programmes.

MSM-TG and PWID – Provinces and Districts

Province	Districts	Programmes		
		MSM	TG	PWID
Eastern Cape	OR Tambo	√		
	Nelson Mandela Bay			√
Free State	Mangaung	√	√	
Gauteng	City of Johannesburg	√	√	√
	Ekurhuleni			√
	Sedibeng			√
	West Rand			√
KwaZulu-Natal	King Cetshwayo	√		
	Ugu	√		
	uThukela	√		
	eThekwini			√
	uMgundgundlovu			√
Limpopo	Capricorn	√	√	
	Mopani	√		
	Sekhukhune	√		
	Vhembe	√	√	
	Waterberg	√		
Mpumalanga	Gert Sibande	√	√	
North West	Bojanala	√	√	
Western Cape	City of Cape Town	√	√	√
	Garden Route	√	√	

PROGRAMME AREA - MSM

◆ GEOGRAPHY

Province	Districts
Eastern Cape	OR Tambo
Free State	Mangaung
Gauteng	City of Johannesburg
KwaZulu-Natal	King Cetshwayo
	Ugu
	uThukela
Limpopo	Capricorn
	Mopani
	Sekhukhune
	Vhembe
	Waterberg
Mpumalanga	Gert Sibande
North West	Bojanala
Western Cape	City of Cape Town
	Garden Route

Continued....MSM

◆ SCOPE OF WORK

- HIV prevention communication, information and demand creation for MSM
- Condom and lubricant programming for MSM
- Pre-exposure prophylaxis and post-exposure prophylaxis for MSM
- Community empowerment for MSM
- SRHS, including STIs, hepatitis, post-violence care for MSM
- Removing human rights-related barriers to prevention for MSM

◆ APPROACH

The MSM program will be delivered through a hybrid service delivery model, combining fixed-site services at DICs with community-based outreach to ensure broad and equitable access to prevention, care, and treatment for MSM, including those in hidden and underserved networks.

- **Drop-In Centres (DICs)**
- **Outreach Teams and Mobile Services**
- **Social Network Strategy (SNS) and "Seeds"**
- **Biomedical Interventions**
- **Psychosocial Support and Human Rights Referrals**
- Social workers will also link clients to external services, including support for substance use, higher care for mental health services or economic empowerment, as needed.

Continued....MSM

INDICATORS

Indicator	Definition	Source Document	Measurement Frequency
KP-1a: Percentage of men who have sex with men reached with HIV prevention programs - defined package of services	MSM who received a defined package of HIV prevention services. Denominator: Defined as having received a basic package of services, which includes HIV/STI risk assessment and risk reduction counselling, condom education, demonstration and distribution (lubricants and condoms), comprehensive sexuality education, and linkage to PrEP, PEP, or ART, IPV and GBV services as required.	MSM Reach Form (Programmatic Data Source)	Monthly
KP-3a (M): Percentage of men who have sex with men that have received an HIV test during the reporting period and know their results	This indicator, KP-3a (M), is a non-cumulative output indicator specifically designed to measure the reach and effectiveness of HIV testing services among MSM. It is crucial for understanding testing uptake and linkage to knowledge of results, which is the gateway to prevention and treatment services.	HTS Register Form	Monthly
KP-6a: Percentage of eligible men who have sex with men who initiated oral antiretroviral PrEP during the reporting period	This indicator, KP-6a, is a non-cumulative output or coverage indicator designed to measure the uptake of oral PrEP among MSM during a specific timeframe. It's vital for assessing the effectiveness of PrEP promotion and initiation programs within this key population.	MSM Prep Intake Form	Monthly
HTS-5: Percentage of people newly diagnosed with HIV initiated on ART: 90% linkage to ART.	This indicator, HTS-5, is a non-cumulative output or linkage indicator that measures the critical step of connecting individuals who have just received an HIV diagnosis to life-saving ART. It reflects the effectiveness of the HIV testing and treatment cascade.	HTS and ART Register	Monthly

Continued....MSM

◆ TARGETS (*DISCLAIMER: These targets may be subject to change.*)

Province	District	Targets over grant period				
		Reached	HTS	HTS Positive	Initiated ART	Initiated PrEP
Eastern Cape	OR Tambo	5389	4435	78	74	1961
Free State	Mangaung	3643	2997	53	50	1325
Gauteng	City of Johannesburg	30144	24804	437	415	10965
KwaZulu-Natal	King Cetshwayo	3472	2857	50	48	1263
	Ugu	3156	2597	46	43	1148
	uThukela	2548	2096	37	35	927
Limpopo	Capricorn	4897	4030	71	67	1782
	Mopani	4591	3778	66	63	1670
	Sekhukhune	4585	3773	66	63	1668
	Vhembe	5348	4401	77	74	1946
	Waterberg	3397	2795	49	47	1236
Mpumalanga	Gert Sibande	5876	4835	85	81	2138
North West	Bojanala	10330	8501	150	142	3758
Western Cape	City of Cape Town	22939	18875	332	316	8344
	Garden Route	2789	2294	40	38	1014

PROGRAMME AREA - TG

◆ GEOGRAPHY

Province	Districts
Free State	Mangaung
Gauteng	City of Johannesburg
Limpopo	Capricorn
	Vhembe
Mpumalanga	Gert Sibande
North West	Bojanala
Western Cape	City of Cape Town
	Garden Route

Continued....TG

◆ SCOPE OF WORK

- HIV prevention communication, information and demand creation for TG people
- Condom and lubricant programming for TG people
- Pre-exposure prophylaxis and post-exposure prophylaxis for TG people
- Community empowerment for TG people
- SRHS, including STIs, hepatitis, post-violence care for MSM
- Removing human rights-related barriers to prevention for TG people

◆ APPROACH

The TGP program will be delivered through a hybrid service delivery model, combining fixed-site services at DICs with community-based outreach to ensure broad and equitable access to prevention, care, and treatment for TGP, including those in hidden and underserved networks.

- **Drop-In Centres (DICs)**
- **Outreach Teams and Mobile Services**
- **Social Network Strategy (SNS) and "Seeds"**
- **Biomedical Interventions**
- **Psychosocial Support and Human Rights Referrals**
- Social workers will also link clients to external services, including support for substance use, higher care for mental health services or economic empowerment, as needed. In addition, the social workers will provide support and link clients who wish to change their gender markers to Home Affairs.

Continued....TG

INDICATORS

Indicator	Definition	Source Document	Measurement Frequency
KP-1b: Percentage of transgender people reached with HIV prevention programs - defined package of services	Number of TG persons who received a defined package of HIV prevention services. Denominator: Estimated number of TG persons in the GF supported districts. Reach is defined as having received a basic package of services, which includes HIV/STI risk assessment and risk reduction counselling, HIV testing (including self-testing), condom education, demonstration and distribution (lubricants and condoms), comprehensive sexuality education, and linkage to PrEP, PEP, or ART, IPV and GBV services as required.	TG Reach Form (Programmatic Data Source)	Monthly
HTS-3b: Percentage of TG that have received an HIV test during the reporting period in KP-specific programs and know their results	This indicator, HTS-3b, is a non-cumulative output indicator that measures the reach and effectiveness of HIV testing services specifically among TGP through targeted programs. It's a vital measure of progress in identifying and linking TG individuals to necessary HIV services	TG Reach Form and HTS Register (Programmatic Data source) and Consent Form	Monthly
Indicator	Definition	Source Document	Measurement Frequency
KP-6b: Number of transgender people who received any PrEP product at least once during the reporting period	This indicator, KP-6b, is a non-cumulative output indicator that measures the number of transgender people who accessed and received any form of PrEP during a specific reporting period. It's crucial for understanding the direct reach of PrEP distribution programs within the transgender community.	TG Reach Form and Prep Register (Programmatic Data source) and Consent Form	Quarterly
HTS-5: Percentage of people newly diagnosed with HIV initiated on ART	The proportion of individuals who were newly identified as HIV-positive within a given timeframe who successfully began their ART treatment within that same timeframe (or a program-defined short period following diagnosis	HTS and ART Register Forms and DOH Patient Files (PHC)	Monthly

Continued....TG

◆ TARGETS (*DISCLAIMER: These targets may be subject to change.*)

Province	District	Targets over grant period				
		Reached	HTS	HTS Positive	Initiated ART	Initiated on PrEP
Free State	Mangaung	260	232	6	6	113
Gauteng	City of Johannesburg	2153	1923	51	48	936
Limpopo	Capricorn	350	313	8	8	153
	Vhembe	382	341	9	9	166
Mpumalanga	Gert Sibande	420	375	10	9	183
North West	Bojanala	738	659	17	17	321
Western Cape	City of Cape Town	1639	1464	39	37	713
	Garden Route	199	178	5	4	87

PROGRAMME AREA - PWID

◆ GEOGRAPHY

Province	Districts
Eastern Cape	Nelson Mandela Bay
Gauteng	City of Johannesburg
	Ekurhuleni
	Sedibeng
	West Rand
KwaZulu-Natal	eThekweni
	uMgundgundlovu
Western Cape	City of Cape Town

Continued....PWID

◆ SCOPE OF WORK

- HIV prevention communication, information and demand creation for PWID
- Condom and lubricant programming for PWID
- Pre-exposure prophylaxis and post-exposure prophylaxis for PWID
- Community empowerment for PWID
- SRHS, including STIs, hepatitis, post-violence care for PWID
- Needle and syringe programmes for PWID
- Opioid substitution therapy for PWID
- Overdose prevention and management for PWID
- Removing human rights-related barriers to prevention for PWID

◆ APPROACH

The PWID program will be delivered through a hybrid service delivery model, combining fixed-site services at DICs with community-based outreach to ensure broad and equitable access to prevention, care, and treatment for PWID, including those in hidden and underserved networks.

- **Drop-In Centres (DICs)**
- **Outreach Teams and Mobile Services**
- **Social Network Strategy (SNS) and "Seeds"**
- **Biomedical Interventions**
- **Psychosocial Support and Human Rights Referrals**
- Social workers will also link clients to external services, including support for higher care for mental health services or economic empowerment, as needed.

Continued....PWID

◆ INDICATORS

Indicator	Definition	Source Document	Measurement Frequency
KP-1d: Percentage of people who inject drugs reached with HIV prevention programs - defined package of services	Reach is defined as having received a basic package of services, which includes HIV/STI risk assessment and risk reduction counselling, HIV testing (including self-testing), condom education, demonstration and distribution (lubricants and condoms), comprehensive sexuality education, and linkage to PrEP, PEP, or ART, IPV and GBV services as required	PWID Client Service Form/Screening Form	Monthly
HTS-3d: Percentage of people who inject drugs that have received an HIV test during the reporting period in KP-specific programs and know their results	The Numerator is the number of individuals who received HTS and received their test results. The denominator is the population estimate of PWIDs	PWID HTS Register	Monthly
HTS-5: Percentage of people newly diagnosed with HIV initiated on ART	Number of injecting users newly diagnosed HIV positive that are successfully linked to HIV care. This includes direct initiation by the SR or linking the clients to a local clinic for treatment	PWID HTS Register and Clinical Stationary in DOH Facilities	Quarterly
KP-5: Percentage of individuals receiving opioid substitution therapy who received treatment for at least 6 months	Number of people from the cohort still in treatment 6 months after starting OST. Denominator Number of people starting OST during the time period defined as the cohort recruitment period.	OST Register	Monthly

Continued....PWID

◆ TARGETS (*DISCLAIMER: These targets may be subject to change.*)

Province	District	Targets over grant period				
		Reached	HTS	HTS Positive	Initiated ART	OST
Eastern Cape	Nelson Mandela Bay	1424	860	155	147	249
Gauteng	City of Johannesburg	5745	3469	624	593	1005
	City of Ekurhuleni	4864	2937	529	502	851
	Sedibeng	1424	860	155	147	249
	West Rand	1194	721	130	123	209
KwaZulu-Natal	eThekweni	5071	3062	551	524	887
	uMgundgundlovu	1478	892	161	153	258
Western Cape	City of Cape Town	5708	3447	620	589	999

QUESTIONS?



Questions can be submitted via email to GF-SR-Applications@auruminstitute.org till the deadline of 21 August 2025.
A formal Q&A document with all questions and responses will be published on the website (link below) by latest 25 August 2025 -
<https://www.auruminstitute.org/gf-sr-requestforproposals>

www.auruminstitute.org